



Business and Industry Services &  
Washington/Beaufort County  
Chamber of Commerce

PRESENT

## ALTERNATIVE FINANCING FOR YOUR SMALL BUSINESS

WITH

*Don Spry*

MEET WITH AN SBA MANAGER AND DISCUSS HOW TO SUCCESSFULLY OBTAIN A COMMERCIAL CREDIT LOAN AND HOW TO APPROACH YOUR LENDER REGARDING APPLYING FOR AN SBA LOAN GUARANTY. DISCUSSION POINTS INCLUDE PERSONAL AND PROFESSIONAL CREDIT; THE BUSINESS PLAN; MANAGING CASH FLOW; BUSINESS ACCOUNTING; COLLATERAL REQUIREMENTS; THE COMMERCIAL LOAN PROCESS; AND A DISCUSSION OF SMALL BUSINESS LENDING PROGRAMS AVAILABLE WITH THE U.S. SMALL BUSINESS ADMINISTRATION.

MUCH OF SMALL BUSINESS LENDING IS NOT THROUGH A BANK. THIS KEY TOPIC ON "ALTERNATIVE LENDERS AND BROKERS" PROVIDES YOU ACCESS TO CAPITAL WHEN YOUR BANK DOES NOT.

**TUESDAY, OCTOBER 28<sup>TH</sup>, 2014**  
**2:00 PM – 5:00 PM**  
**BCCC, BUILDING 8, ROOM 828**

**FREE to attend!**

To pre-register call  
940-6375 or email  
[EvaP@beaufortccc.edu](mailto:EvaP@beaufortccc.edu).

*Call 252-940-6375 to pre-register.*



**BEAUFORT COUNTY COMMUNITY COLLEGE**

[www.beaufortccc.edu](http://www.beaufortccc.edu)

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